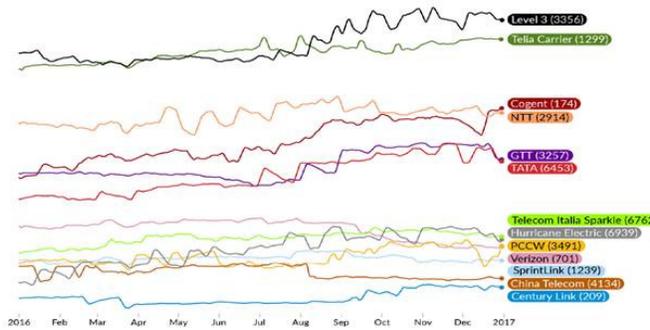




WHO

- Telia Carrier owns and operates one of the world's most extensive internet backbones, with over 64,000Km of fiber assets
- As part of the Telia Company, we provide network infrastructure and services to more than 1,200 wholesale customers in 80 different countries worldwide
- Our IP network, AS1299, has grown from being the largest IP network in Europe to being the second largest IP network in North America and the second largest in the world.

2016 BAKER'S DOZEN



Telia Carrier's global IP Backbone, AS 1299, has consistently held a top-two position over the past few years in the DYN Research global rankings – even grabbing the number one position from time to time.

'The biggest story of 2015 was the meteoric ascent of TeliaSonera (#2) as it challenged Level 3 for the #1 global ranking, a position Level 3 has held without interruption since the end of 2008.

Dyn Baker's Dozen, 2015 Edition



WHAT AND WHERE

- Point to Point (on net) Wavelengths in North America and Europe
 - 1G
 - 10G
 - 100G
- IP/DIA Ports in North America, Europe and APAC
 - 1 G
 - 10G
 - 100G
- EVPL/MPLS in North America, Europe and APAC
 - 100 Mbps to 10 Gbps

WHEN

LISTEN FOR THESE COMMENTS:

- I have high bandwidth needs
- I'm deploying internationally
- I need invoicing in multiple currencies
- I'm not getting the responsiveness I need
- I'm building out a datacenter



WHY

- SOMETHING NEW
 - The ability to introduce a highly rated, fast growing, Tier One IP and Transport Network.
- NO CHANNEL CONFLICT
 - Work with a dedicated Telia Carrier Account Director with full commissions paid to both the Channel Partner and the Account Director
- GLOBAL FOOTPRINT
 - Domestic and International
 - 100 Mbps to 100 Gbps
- HIGHLY COMPETITIVE PRICING
- QUICK, HASSLE FREE INSTALLS

What our Customers Are Saying

*“By using Telia Carrier, we can rapidly increase backbone and transit capacity and forecast the needs of our network,” said **Erich Kaiser, President at The Fusion Network.** “After 15 years of working with several other large carriers, I can say without hesitation that Telia Carrier’s customer service is unsurpassed. They have gone above and beyond to help us implement our backbone in a timely manner.”*

CASE STUDY

An International Security Start-Up needed to rapidly deploy services in multiple locations.

The Challenge

- The customer just landed their first large client and the sales organization promised a rapid installation. The company’s reputation was on the line.

The Solution

- Telia Carrier was able to deliver IP services to 8 locations on 3 continents in 30 days

The Outcome

- Rapid Deployment
 - Able to meet the immediate needs of their new client
- Positive Customer Experience
 - Award Winning Customer Service
 - Single Point Of Contact for Global Needs
 - Billing in Local Country Currencies
 - Aggregated Global Commitments
- Follow-up Business
 - Established as a “Trusted Partner”

HOW TO CONTACT

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